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Bilateral Meetings

- (11a.m. 🛛 1p.m.)
- (1.30p.m. 🛛 3.30p.m.)

Description

The company was established in 2013 and it is engaged in development of complex web and mobile applications based on open source technologies. In the beginning of its business activities, the company headquarters were at the Innovation Centre Banja Luka, where workingspace was obtained as a reward/grant for innovation in IT, in particular as an incentive for development of our product called "Business map of Bosnia and Herzegovina". Over time, the company's focus turns on performing services of custom software development and further growth was based largely on that basis. Since we have established a very disciplined and responsible business model that has been recognized by customers around the world we managed to achieve a successful long-term cooperation with many companies from the United States, Sweden, Austria, Germany, the United Arab Emirates and many other countries worldwide. Today, over 90% of our business is transacted abroad. In the middle of this year company move to its own premises, also in Banja Luka, and the number of employees reaches the figure of 17 people involved in the company's operations. After achieving the short-term goals that had been set during the establishment of the company, which are mainly related to the formation of high-quality development team, taking a stable market position and building a strong and stable business system through the implementation of short-term projects made by order, which are characterized by a shorter period of project implementation and faster capital turnover, company's long-term development plans are based on the development of its own products.

It is important to note that we can cover a large number of open-source web and mobile technologies using our knowledge and expertise, including PHP, HTML, CSS, JavaScript, Android and iOS development technologies, and some other programming languages such as C, C #, C ++, Java, Ruby etc. Our employees have numerous certificates issued by the world's most famous certification authorities, which are confirming their ability to work on projects similar to this one that we applied. In addition, we are currently in the process of standardization to ISO 9001:2015 and ISO 27001:2013 standards related to quality management, and the security and storage of information in the business. Also, we own a PMP certificates, and all our projects are implemented according to Scrum methodology, for which we are also certified and where we have significant experience. I want to emphasize that we are very young, and also very ambitious, talented and professional team, which very successfully copes with the challenges of today's business in its own way. We strive to put quality and meeting deadlines as the primary objectives in our business, and also we invest a lot in employee education, therefore constantly working on improving the entire team and providing long-term sustainable growth.

Concrete, we offer following services to our clients:

- · Complex web and mobile software development
- Web service and mobile applications (Android & iOS)

- · Websites design, creation and development
- · LMS development and adjustment
- · Graphic design
- · SEO optimization
 - Online marketing

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Organization Type Company Organization Size 11-25 Founding Year 2013 Country Bosnia-Herzegovina City Banja Luka, Mladena Stojanovica 4 <u>Google map</u> Areas of Activities

Software and hardware companies

ICT services and products

Request

Sales partner

We are looking for sales partner in EU or in US that will provide us entrance to those markets. We already work with a lot of companies from USA, Sweden, Ireland, Austria, Germany and many other, mostly european countries. We wish to expand our market share since we perfectly satisfied our clients needs in the past period, and we have great feedbacks, so we are looking for a chance to do business with more companies from abroad.

Keywords: outsourcing sales technical assistance development php html css javascript scrum mobile android iOS web web development frontend backend UI UX SEO Cooperation Requested

1. Sales / Distribution

Offer

Outsourcing services

We can provide outsourcing services on very high level, considering quality solution delivery and meeting the agreed deadlines.

We are using mainly open source web and mobile technologies, also we implement our project using Scrum methodology, so most of our potential worldwide partners would not have to adjust to usage of some unstandard development methods.

Keywords: outsourcing php web development html css javascript frontend backend mobile development android ios scrum agile UI UX SEO Cooperation Offered

- 1. Technical co-operation
- 2. Outsourcing co-operation